



90 DAYS  
TO  
NEXT



# YOUR LEASE END GUIDE

SECOND EDITION

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# STEP 1

**Your lease is set to expire, but our commitment to you does not.**

As you head into the final 90 days of your lease, there are steps to take and decisions to make. Rest assured Toyota Financial Services is here to help guide you through the process.

We value your business and look forward to supporting your future vehicle finance needs.

#### NEED MORE DETAILS?

- Call (800) 286-0652
- Visit [MyTFSLease.com/info](http://MyTFSLease.com/info)

90  
DAYS



#### TIP:

Visit [BuyAToyota.com](http://BuyAToyota.com) to build your new vehicle and discover current local specials.

# RESEARCH

*Start reviewing your options 60-90 days before the final payment. Explore some options below<sup>1</sup>.*

## Lease a New Toyota

Whether you're eyeing a new Toyota vehicle or simply want a brand-new edition of what you're driving now, here's what you should do to prepare:

- Explore new models online at [toyota.com](http://toyota.com)
- Schedule a test drive at your local dealership

## Purchase Your Current Toyota

Love your leased Toyota and want to make it your very own? No problem. Here's what you need to do to put the wheels in motion:

- Call (800) 286-0652 or contact your originating dealership to determine your vehicle's payoff amount
- Visit [toyotafinancial.com](http://toyotafinancial.com) to review our financing and vehicle and payment protection options

<sup>1</sup> On approved credit through your dealer and Toyota Financial Services. Not all applicants will qualify. Additional options are available. See your Toyota dealer for details.



Log into your account at [toyotafinancial.com](http://toyotafinancial.com) and use our Lease-To-Purchase Estimator to help determine your monthly payments should you decide to finance the purchase of your vehicle through your dealer and Toyota Financial Services.



Call (800) 286-0652 to speak to a member of our dedicated support team if you have any questions.

60  
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### TIP:

View the enclosed Lease-Return Checklist to learn what you should bring to the pre-inspection.

# STEP 2

# INSPECT

*Begin to familiarize yourself with the condition of your vehicle 30-60 days before the final payment.*



Toyota Avalon

## Complimentary Pre-Inspection

In preparation for lease-end, we recommend you take advantage of our optional pre-inspection. Why?

A pre-inspection is:

- **CONVENIENT** - inspectors can meet you at your home, work or other preferred location
- **INFORMATIVE** - knowing the condition of your vehicle before the end of your lease allows you to make well-informed decisions<sup>2</sup>
- **THOROUGH** - detailed condition reports, itemizing any excess wear and use, are available shortly after inspection

## Wear and Use Guidelines

If you elect to return your vehicle, it will undergo a final inspection. If there is damage exceeding normal wear and use, you may be charged<sup>3</sup>. To better understand what is considered excessive, review the enclosed Wear and Use Guidelines or visit [MyTFSLease.com/info](http://MyTFSLease.com/info) for more information.

<sup>2</sup> The pre-inspection is not a final statement of excess wear and use charges. Amount due at lease-end may change based upon final inspection.

<sup>3</sup> Under certain circumstances, Toyota Financial Services may elect not to charge for excess wear and use damage. For example, excess wear and use charges totaling less than \$250 will not be assessed to the account. All charges may be subject to sales tax.

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Haven't scheduled your pre-inspection yet?  
Call (855) 40-MY-TFS to speak to a DataScan specialist or visit [MyTFSLease.com/info](http://MyTFSLease.com/info) to schedule an appointment online.

Use the enclosed measuring tools to approximate the size of an acceptable dent or ding.

Log into your account at [toyotafinancial.com](http://toyotafinancial.com) to view your detailed condition report.

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DAYS



# INTERIOR

The following are examples of excessive wear and use found on the interior of a vehicle<sup>4</sup>.

1. Cut Seat



2. Burned Fabric



3. Missing Accessory



4. Broken Equipment



## 1-2: Seat and Trim

- A single cut, tear, burn or stain greater than the size of a credit card

## 3-4: Equipment, Parts and Accessories

- Missing keys/remotes
- Missing parts or accessories (shifter knob, headrests, tonneau/cargo cover, etc.)
- Inoperative, malfunctioning or broken parts or equipment
- Any modifications not on the vehicle at lease inception

# EXTERIOR

The following are examples of excessive wear and use found on the exterior of a vehicle<sup>4</sup>.

5. Dented Bumper



6. Scratched Bumper



7. Scratched Panel



8. Poor Repair



## 5-8: Paint and Body

- A single scratch greater than the size of a credit card that penetrates the paint
- A single dent greater than the size of a credit card
- Previous repairs performed poorly or unrepaired collision damage

## 9-10: Glass and Lights

- Windshield cracks, stars or bull's-eyes
- Damaged, broken or non-factory tinted glass
- Bent, broken or missing lights, turn signals, mirrors or lamps

9. Broken Mirror



10. Damaged Windshield



11. Exposed Tire Cord



12. Damaged Alloy Wheel



## 11-12: Tires, Wheels and Wheel Covers

- Tires with exposed cords or sidewall damage
- Tires or wheels that do not meet manufacturer's guidelines for safe operation
- Missing or damaged wheel covers
- Wheel gouges greater than 1"

<sup>4</sup> This is intended as general guidance only. State law and the terms of your lease may vary your rights and obligations regarding excess wear and use and mileage. Please refer to your lease agreement for a description of your rights and obligations upon termination of your lease. Toyota Financial Services may change its wear and use standards at any time consistent with the terms of your lease agreement.

# CHECKLIST & TOOLS

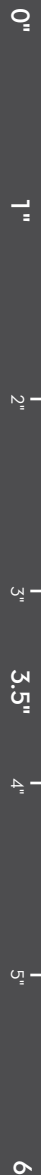
Use the following checklist and tools to ensure your lease turn-in process is fast and simple.

- Use a credit card to examine possible excessive wear and use on your vehicle.
- Schedule your pre-inspection appointment.
- Schedule a turn-in appointment with your Toyota dealer.
- Bring the following materials with you to your pre-inspection and lease-return appointments:
  - Tool kit and spare tire\*
  - All sets of keys (masters/remotes/valet)\*
  - Service records
  - Owner's Manuals
  - Any original equipment on your vehicle at lease inception (radio, headrests, 3rd row seat, tonneau/cargo cover, etc.)
- Bring the Odometer Statement included in your final billing statement (also available on MyTFSLease.com), and have the dealer record the mileage. Don't forget to sign the statement and ask for a copy.
- Check with your DMV to determine if your state requires license plate return at lease end.
- Cancel any electronic payments.

\* If applicable

Use a credit card as a guide to check for excess wear and use damage.

← A credit card is 3 3/8" in length →



## TIP:

You may be eligible for special loyalty benefits. Ask your dealer for more information.



# STEP 3

# FINALIZE

*In the last 30 days before your final payment, prepare to carry out the remaining steps of your chosen lease-end option, such as<sup>5</sup>:*

## Lease a New Toyota

- Visit your local Toyota dealer to make any desired repairs
- Schedule a turn-in appointment with your originating Toyota dealer
- Return your vehicle at the appointed time
- Pay any remaining amounts owed under your lease

## Purchase Your Current Toyota

### Finance Vehicle

- Contact your originating dealer and arrange for financing through the dealer and Toyota Financial Services

### Purchase Vehicle Outright

- Call us at (800) 286-0652 to obtain current payoff amount, mailing address and necessary sale documents
- Mail payment and necessary documentation

<sup>5</sup> On approved credit through your dealer and Toyota Financial Services. Not all applicants will qualify. Additional options are available. See your Toyota dealer for details.

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Visit [toyotafinancial.com](http://toyotafinancial.com) to check out the many products we offer to help protect your investment.

Check with your DMV to determine if your state requires license plate return at lease-end.

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DAYS

Toyota RAV4

